Report

of the

Examination of

Midwest Security Life Insurance Company

Onalaska, Wisconsin

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# State of Wisconsin / OFFICE OF THE COMMISSIONER OF INSURANCE

Jim Doyle, Governor Jorge Gomez, Commissioner

Wisconsin.gov

August 18, 2005

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Honorable Jorge Gomez Commissioner of Insurance State of Wisconsin 125 South Webster Street Madison, Wisconsin 53702

Commissioner:

In accordance with your instructions, a compliance examination has been made of the affairs and financial condition of:

MIDWEST SECURITY LIFE INSURANCE COMPANY Onalaska, Wisconsin

and this report is respectfully submitted.

### I. INTRODUCTION

The previous examination of Midwest Security Life Insurance Company (the company or MSLIC) was conducted in 2001 as of December 31, 2000. The current examination covered the intervening period ending December 31, 2004, and included a review of such 2005 transactions as deemed necessary to complete the examination.

The examination consisted of a review of all major phases of the company's operations, and included the following areas:

History
Management and Control
Corporate Records
Conflict of Interest
Fidelity Bonds and Other Insurance
Employees' Welfare and Pension Plans
Territory and Plan of Operations
Affiliated Companies
Growth of Company
Reinsurance
Financial Statements
Accounts and Records
Data Processing

Emphasis was placed on the audit of those areas of the company's operations accorded a high priority by the examiner-in-charge when planning the examination. Special attention was given to the action taken by the company to satisfy the recommendations and comments made in the previous examination report.

The section of this report titled "Summary of Examination Results" contains comments and elaboration on those areas where adverse findings were noted or where unusual situations existed. Comment on the remaining areas of the company's operations is contained in the examination work papers.

The company is annually audited by an independent public accounting firm as prescribed by s. Ins 50.05, Wis. Adm. Code. An integral part of this compliance examination was the review of the independent accountant's work papers. Based on the results of the review of these work papers, alternative or additional examination steps deemed necessary for the completion of this examination were performed. The examination work papers contain documentation with respect to the alternative or additional examination steps performed during the course of the examination.

# II. HISTORY AND PLAN OF OPERATION

The company was organized in 1972, as Golden Investors Life Insurance Corporation and commenced business on March 15, 1973. The company changed its name to Knickerbocker Life Insurance Company of Indiana, effective September 24, 1976, and then to Omnivest Life Insurance Company on October 22, 1981. On December 31, 1985, all outstanding stock of the company was purchased by R.W. Houser, Inc. The presently used name of Midwest Security Life Insurance Company was adopted on September, 5, 1986. MSLIC redomiciled to the state of Wisconsin from Indiana on January 1, 1993.

On October 1, 2002, United Healthcare Services Inc. purchased 100% of R.W. Houser, Inc., the parent company of MSLIC and its affiliates, Midwest Security Administration and Midwest Security Care. On October 24, 2002, R. W. Houser, Inc., changed its name to Midwest Security Holdings, Inc. All outstanding shares of the company are owned directly by Midwest Security Holdings, Inc., and ultimately by UnitedHealth Group Incorporated.

The company entered into a reinsurance assumption agreement with Madison National Life Insurance Company during 2004. All rights, title, and interest in the company's annuities and supplementary contracts were accepted by Madison National Life.

In 2004, the company collected direct premium in the following states:

State	Life Insurance	Annuity	Accident & Health	Total	Percentage s
Wisconsin	\$ 603,453	\$ 599,645	\$ 95,250,694	\$ 96,453,792	41.0%
Michigan	886,450	10,202	54,420,272	55,316,924	23.5
Illinois	705,623	10,382	36,385,802	37,101,807	15.8
Indiana	529,897	10	23,173,949	23,703,856	10.1
Iowa	57,233	48,099	11,052,903	11,158,235	4.7
All others	201,289	1,024,016	<u>10,354,931</u>	11,580,236	4.9
Total	<u>\$2,983,945</u>	<u>\$1,692,354</u>	<u>\$230,638,551</u>	<u>\$235,314,850</u>	<u>100.0</u> %

The major products marketed by the company include group health plans, preferred provider plans, dental insurance, and partial self-funded group plans. The company also provides third-party administration services. About 90% of the company's group insurance business consists of preferred provider plans. The major products are marketed through approximately 1,500 independent agents. The company employs regional managers to facilitate the efforts of these agents.

The following chart is a summary of premium income as reported by the company in 2004. The growth of the company is discussed in the "Financial Data" section of this report.

# **Premium Income**

Line of Business	Direct Premium	Reinsurance Assumed	Reinsurance Ceded	Net Premium
Group Life Ordinary Life Individual Annuities	\$ 2,983,109 5,856 1,692,354	\$	\$	\$ 2,983,109 5,856 1,692,354
Group Accident and Health  Total All Lines	230,862,296 \$235,543,615	3,924,013 \$3,924,013	37,091 \$37,091	234,749,218 \$239,430,537

# III. MANAGEMENT AND CONTROL

# **Board of Directors**

The board of directors consists of five members. All directors are elected annually to serve a one-year term. Officers are elected at the board's annual meeting. Members of the company's board of directors may also be members of other boards of directors in the holding company group. The board members currently do not receive compensation for serving on the board.

Currently the board of directors consists of the following persons:

Name and Residence	Principal Occupation	Term Expires
Jay Fulkerson Appleton, WI	Senior Vice President of MSLIC	2006
Edward Hawley Eden Prairie, MN	Senior Vice President of MSLIC	2006
Ronald Houser LaCrosse, WI	Chairman of MSLIC	2006
Robert Sheehy Edina, MN	President of MSLIC	2006
David Wichmann Burnsville, MN	Vice President and Assistant Treasurer of MSLIC	2006

# Officers of the Company

The officers serving at the time of this examination are as follows:

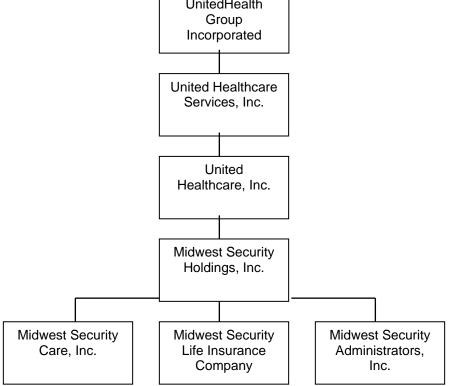
Name	Office	2004 Compensation*
Robert J. Sheehy	President	\$ 49,584
Frank M. Vierling	Chief Operating Officer and Vice President	135,025
Michael J. McDonnell	Secretary	6,928
Jaron L. Johnson	Treasurer	6,425
Ronald W. Houser	Chairman	162,933
Edward J. Hawley	Senior Vice President	12,005
Jay R. Fulkerson	Senior Vice President	25,020
David S. Wichmann	Vice President and Assistant Treasurer	64,924
Karen L Erickson	Vice President – Finance	5,261
Robert W. Oberrender	Assistant Treasurer	3,367
Timothy G. Caron	Assistant Secretary	1,846
David J. Lubben	Assistant Secretary	68,111
Juanita Valarae Bolland Luis	Assistant Secretary	580
Mary L. Stanislav	Assistant Secretary	1,626

<sup>\* 2004</sup> compensation amount represents the amount allocated to MSLIC.

# **IV. AFFILIATED COMPANIES**

MSLIC is a member of a holding company system. Its ultimate parent is UnitedHealth Group Incorporated. The abbreviated organizational chart below depicts the relationships among the affiliates in the direct succession of control of the company. A brief description of affiliates deemed significant follows the organizational chart.

# Organizational Chart As of December 31, 2004 UnitedHealth Group



# **UnitedHealth Group Incorporated**

UnitedHealth Group Incorporated (UHG), the ultimate controlling person in the insurance holding company system, is a diversified health and well-being company serving approximately 56 million members throughout the United States. Through its affiliated companies, UHG offers a broad spectrum of health care products and services. As of December 31, 2004, the company's consolidated audited financial statement reported assets of \$27.9 billion, liabilities of \$17.2 billion, and shareholder's equity of \$10.7 billion. Operations for 2004 produced net income of \$4.1 billion.

# United HealthCare Services, Inc.

United Healthcare Services, Inc. (UHS), a wholly owned subsidiary of UHG, provides administrative and other services to various member companies in the holding company group. As of December 31, 2004, the audited financial statement of UHS reported assets of \$14.0 billion, liabilities of \$9.0 billion, and shareholder's equity of \$5.0 billion. Operations for 2004 produced net income of \$2.0 billion.

### United Healthcare, Inc.

United Healthcare, Inc. (UHC), a holding company, is a Delaware corporation incorporated on October 30, 1998, and is a wholly owned subsidiary of UHS. As of December 31, 2004, the non-audited financial statements of UHC reported assets of \$16.7 billion, liabilities of \$4.2 billion and shareholder's equity of \$12.5 billion. Operations for 2004 produced income from operations before taxes and investment income of \$2.0 billion.

# Midwest Security Holdings, Inc.

Midwest Security Holdings, Inc. (MSH), was incorporated under the laws of Wisconsin on October 24, 1974, as R.W. Houser & Associates, Ltd., and serves as the holding company to MSLIC. As of December 31, 2004, the unaudited financial statements of MSH reported assets of \$225.0 million, liabilities of \$4.0 million, and stockholder's equity of \$221.0 million. Operations for 2004 provided net income of \$6,000.

# Midwest Security Administrators, Inc.

Midwest Security Administrators, Inc. (MSA), was incorporated under the laws of Wisconsin as Midwest Employee Benefits, Inc., on September 18, 1989. MSA provides third-party administration services for self-funded groups who also may have purchased specific and aggregate insurance from MSLIC. As of December 31, 2004, the unaudited financial statements of MSA reported assets of \$5.0 million, liabilities of \$1.0 million and stockholder's equity of \$4.0 million. Operations for 2004 produced a net income of \$1.0 million.

# Midwest Security Care, Inc.

Midwest Security Care, Inc. (MSC), was incorporated under the laws of Wisconsin on October 25, 1988, as MNICare, Inc. MSC provides medical care utilization analysis and

management services. As of December 31, 2004, the unaudited financial statements of MSC reported assets of \$367,000, liabilities of \$83,000, and stockholder's equity of \$284,000.

Operations for 2004 produced net income of \$162,000.

# Agreements with Affiliates

# **Cost Reimbursement Agreement**

MSLIC and UHS entered into a cost reimbursement agreement effective October 1, 2002. Under the agreement, UHS will provide certain services to MSLIC including, but not limited to, payroll, administration, telephone and reproduction facilities, office equipment and furniture, and financial services on a cost reimbursement basis. UHS is reimbursed by the company for all costs and expenses directly incurred by UHS and any expenses associated with or attributable to the business and operations of the company, as defined by generally accepted accounting principles. The agreement continues until terminated by either party.

# **First Restated Tax Sharing Agreement**

Effective October 1, 2002, the company entered into the First Restated Tax Sharing Agreement with the UnitedHealth Group Incorporated. The agreement establishes a formal method for the allocation and payment of federal, state and local income tax liabilities related to the consolidated income tax returns filed each year. The agreement continues until terminated by either party.

# Administration Agreement

MSA performs administration functions including: premium billings, claim adjudication and payment and customer service work, in connection with a certain plan that is insured by MSLIC. MSA is paid a monthly fee of \$14,500 for performing these functions.

# **Health Care Utilization Review Agreement**

MSC performs the following services: preadmission certification, precertification for a specified list of procedures, admission review, extended stay review, case management, discharge verification, and management reports (if applicable). The fee for the selected components is \$1.50 per covered person per month and the billing is monthly in advance.

# V. REINSURANCE

The company's reinsurance portfolio and strategy are described below. The reinsurance contracts pertain to certain business in run-off and not for policies currently in-force. The contracts contained proper insolvency provisions.

# **Ceding Contracts**

1. Type: Excess and Aggregate Employer Stop Loss Medical

Reinsurer: General & Cologne Life Re of America

Scope: Self-insured medical policies

Retention: <u>Excess Medical Coverage</u>:

\$200,000 of incurred and paid medical benefits per insured

individual per agreement year

Aggregate Medical Coverage:

\$325,000 for three or more persons insured by the company under any group self-insured medical policy covering accidents or sickness who have incurred at least \$7,500 per insured individual of covered medical expenses for claims incurred for

the same medical cause

Coverage: <u>Excess Medical Coverage</u>:

Layer A - \$800,000 excess of \$200,000 Layer B - \$1,000,000 excess of \$1,000,000 Layer C - \$3,000,000 excess of \$2,000,000

Subject to individual lifetime maximum of \$5,000,000

Aggregate Medical Coverage:

Aggregate medical claims incurred and paid in excess of retention \$325,000 as described above, subject to maximum of

\$5,000,000 payable in any one agreement year

Premium: <u>Excess Medical Coverage:</u>

Layer A - \$10.72 per employee per month Layer B - \$0.25 per employee per month Layer C - \$0.15 per employee per month

Aggregate Medical Coverage:

Composite rate of \$0.60 per employee per month subject to a

minimum annual payment of \$25,000

Commissions: None

Effective date: July 1, 2002, to June 30, 2003

Termination: Yearly renewable term was terminated June 30, 2003

2. Type: Group Long-Term Disability

Reinsurer: UNUM Life Insurance Company

Scope: Group long-term disability monthly income benefits

Retention: None

Coverage: 100% of liability for group long-term disability monthly income

benefits

Premium: Consideration varies for each claim as determined by the

reinsurer at the time of liability acceptance

Commissions: None

Effective date: January 1, 1989, continuous

Termination: Either party by giving the other party 90 days' prior written notice

with respect to all covered policies not yet ceded

Policy was terminated December 31, 2002

# VI. FINANCIAL DATA

The following financial statements reflect the financial condition of the company as reported to the Commissioner of Insurance in the December 31, 2004, annual statement. Also included in this section are schedules which reflect the growth of the company, NAIC Insurance Regulatory Information System (IRIS) ratio results for the period under examination, and the compulsory and security surplus calculation. Adjustments made as a result of the examination are noted at the end of this section in the area captioned "Reconciliation of Surplus per Examination."

# Midwest Security Life Insurance Company Assets As of December 31, 2004

	Assets	Nonadmitted Assets	Net Admitted Assets
Bonds	\$ 66,522,632	\$	\$ 66,522,632
Real estate:	F 404 000		F 404 000
Occupied by the company Cash	5,434,296		5,434,296
Short-term investments	(1,999,035) 38,819,389		(1,999,035) 38,819,389
Receivable for securities	3,016		30,019,369
Investment income due and accrued	743,797		743,797
Premiums and considerations:	143,191		143,191
Uncollected premiums and agents'			
balances in course of collection	829,406	130,000	699,406
Reinsurance:	029,400	130,000	033,400
Amounts recoverable from reinsurers	97,725		97,725
Amounts receivable relating to uninsured	31,120		31,123
plans	713,484		713,484
Current federal and foreign income tax	7 10, 10 1		7 10, 10 1
recoverable and interest thereon	211,276		211,276
Net deferred tax asset	533,344		533,344
Guaranty funds receivable or on deposit	4,620		4,620
Electronic data processing equipment and	,		,
software	470,185	124,685	345,500
Furniture and equipment, including health	,	,	,
care delivery assets	30,816	30,816	0
Health care and other amounts receivable	1,433,316	913,366	519,950
Write-ins for other than invested assets:			
Miscellaneous	21,383		21,383
Receivable Swedish American Hospital	792,009		792,009
Total Assets	\$114,661,65 <u>9</u>	\$1,198,867	\$113,462,792
101017100010	$\psi$ 1 $\pm$ 1,001,000	$\frac{\psi_{1,100,007}}{\psi_{1,100,007}}$	Ψ110, 702,102

# Midwest Security Life Insurance Company Liabilities, Surplus, and Other Funds As of December 31, 2004

Aggregate reserve for life contracts Aggregate reserve for accident and health contracts		\$	155,837 8,465,133
Contract claims:			000 004
Life Accident and health			223,834
Contract liabilities not included elsewhere:			36,988,383
Interest maintenance reserve			1,272,609
Commissions to agents due or accrued			694,720
General expenses due or accrued			2,789,125
Taxes, licenses, and fees due or accrued, excluding			_,, _,,
federal income taxes			1,094,763
Amounts withheld or retained by company as agent or			
trustee			1,321
Remittances and items not allocated			1,732,327
Miscellaneous liabilities:			
Asset valuation reserve			609,732
Payable to parent, subsidiaries and affiliates			1,529,898
Liability for amounts held under uninsured accident			4 504 004
and health plans			1,591,381
Write-ins for liabilities:			40.000
Payable PAIC			40,000
Total Liabilities			57,189,063
Common capital stock	\$ 2,000,000		
Gross paid in and contributed surplus	1,000,000		
Unassigned funds (surplus)	53,273,729		
, ,			
Total Capital and Surplus			56,273,729
Total Liabilities, Capital and Surplus		\$1	13,462,792

# Midwest Security Life Insurance Company Summary of Operations For the Year 2004

Premiums and annuity considerations for life and accident and health contracts  Net investment income  Amortization of interest maintenance reserve  Miscellaneous income:  Write-ins for miscellaneous income:  Miscellaneous accident and health  Other interest and miscellaneous income  Ceding fee under assumption reinsurance  agreement  Total income items			\$239,430,537 5,136,555 223,139 2,251,520 116,868 800,000 247,958,619
Death benefits Annuity benefits Disability benefits and benefits under accident and health contracts Interest and adjustments on contract or deposit-type contract funds Payments on supplementary contracts with life contingencies Increase in aggregate reserves for life and accident and health contracts Subtotal	(2	780,674 987,255 1,253,665 (176,453) 56,279 5,251,227) 7,650,193	
Commissions on premiums, annuity considerations, and deposit-type contract funds (direct business only)  Commissions and expense allowances on reinsurance assumed  General insurance expenses Insurance taxes, licenses, and fees excluding federal income taxes  Write-in for deductions:  Reserves transferred under assumption reinsurance agreement  Total deductions	1	5,060,831 440,881 3,785,996 4,977,981 6,544,652	228,460,534
Net gain (loss) from operations before dividends to policyholders and federal income taxes			19,498,085
Federal income taxes incurred (excluding tax on capital gains)			13,135,417
Net Income			<u>\$ 6,362,668</u>

# Midwest Security Life Insurance Company Cash Flow For the Year 2004

Premiums collected net of reinsurance Net investment income Miscellaneous income Total			\$239,071,673 6,108,190 3,168,389 248,348,252
Benefits and loss-related payments Commissions, expenses paid, and		\$189,289,736	, ,
aggregate write-ins for deductions Federal and foreign income taxes paid		59,862,712	
(recovered) Total deductions		13,294,269	262,446,717
Net cash from operations			(14,098,465)
Proceeds from investments sold, matured, or repaid: Bonds	\$39,705,987		
Net gains (losses) on cash and short-			
term investments Miscellaneous proceeds	(108) 13,599		
Total investment proceeds  Cost of investments acquired (long-term only):		39,719,478	
Bonds		10,612,899	
Net cash from investments			29,106,579
Cash from financing and miscellaneous sources:			
Net deposits on deposit-type contracts and other insurance liabilities		(209,815)	
Other cash provided (applied)		(3,969,092)	
Net cash from financing and miscellaneous sources			(4,178,907)
Reconciliation			
Net change in cash and short-term investments  Cash and short-term investments,			10,829,207
December 31, 2003 Cash and short-term investments,			25,991,147
December 31, 2004			<u>\$ 36,820,354</u>

# Midwest Security Life Insurance Company Compulsory and Security Surplus Calculation December 31, 2004

Assets Less liabilities			\$113,462,792 <u>57,189,063</u>
Adjusted surplus			56,273,729
Annual premium: Group life and health Factor Total	\$237,506,318 10%	\$23,750,931	
Greater of 7.5% of consideration or 2% of reserves for annuities and deposit administration funds		126,926	
Compulsory surplus (subject to a \$2,000,000 minimum)			23,877,857
Compulsory surplus excess or (deficit)			\$ 32,395,872
Adjusted surplus (from above)			\$ 56,273,729
Security surplus: (140% of compulsory surplus, factor reduced 1% for each \$33 million in premium written in excess of \$10 million, with			
a minimum of 110%)			31,996,328
Security surplus excess or (deficit)			\$ 24,277,401

# Midwest Security Life Insurance Company Reconciliation and Analysis of Surplus For the Four-Year Period Ending December 31, 2004

The following schedule is a reconciliation of total capital and surplus during the period under examination as reported by the company in its filed annual statements:

	2004	2003	2002	2001
Capital and surplus, beginning of year	\$49,894,806	\$44,406,655	\$33,917,058	\$25,842,512
Net income	6,362,668	17,898,802	16,024,150	7,864,381
Change in net unrealized capital gains				
or (losses)			(8,157)	(4,510)
Change in net deferred income tax	900,101	(1,210,836)	180,301	607,018
Change in nonadmitted assets and				
related items	(870,398)	(152,711)	(13,263)	44,974
Change in liability for reinsurance in				
unauthorized companies			59,826	(59,826)
Change in asset valuation reserve	(13,448)	(47,104)	438,446	(108,250)
Change in surplus notes			(3,000,000)	
Cumulative effect of changes in accounting principles				(269,241)
Dividends to stockholders		(11,000,000)	(3,191,706)	(=00,=)
2		(,000,000)	(0,.01,100)	-
Capital and surplus, end of year	<u>\$56,273,729</u>	<u>\$49,894,806</u>	<u>\$44,406,655</u>	<u>\$33,917,058</u>

# Midwest Security Life Insurance Company Insurance Regulatory Information System For the Four-Year Period Ending December 31, 2004

The company's NAIC Insurance Regulatory Information System (IRIS) results for the period under examination are summarized below. Unusual IRIS results are denoted with asterisks and discussed below the table.

	Ratio	2004	2003	2002	2001
#1	Net change in capital & surplus	13%	12%	40%	31%
#2	Gross change capital & surplus	13	12	31	31
#3	Net income to total income	3	8	8	5
#4	Commissions and Expenses to Premiums				
	and Deposits		disco	ntinued	
#5	Adequacy of investment income	820	413	422	415
#6	Non-admitted to admitted assets	1	0	0	0
#7	Total real estate & mortgage loans to				
	cash & invested assets	5	4	5	6
#8	Total affiliated investments to capital &				
	surplus	0	0	7	1
#9	Surplus relief	(1)	0	0	0
#10	Change in premium	7	10	22	41
#11	Change in product mix	0.2	0.1	0.3	0.1
#12	Change in asset mix	2.0	1.5	0.6	1.5
#13	Change in reserving ratio	55*	15	0	0

Ratio No. 13 compares changes in individual life reserves from year to year. The exceptional result in 2004 was due to the fact that the company writes a very small amount of individual life insurance. Due to the small volume, any change has a large effect on this ratio. However, the amount was immaterial and this does not appear to be indicative of any significant problems.

# **Growth of Midwest Security Life Insurance Company**

Year	<b>Admitted Assets</b>	Liabilities	Surplus
2004	\$113,462,792	\$57,189,063	\$56,273,729
2003	131,718,570	81,823,764	49,894,806
2002	122,935,255	78,528,595	44,406,660
2001	109,765,950	75,848,894	33,917,056
2000	85,040,686	59,198,177	25,842,509

# Life Insurance In Force (in thousands)

Year	Gross Risk In Force	Ceded	Net
2004	\$511457	\$ 0	\$511,457
2003	450,838	. 0	450,838
2002	422,738	4,411	418,327
2001	397,160	3,843	393,317
2000	326,597	7,826	318,771

# **Accident and Health**

Year	Net Premiums Earned	Net Losses Incurred	Commissions Incurred	Other Expenses Incurred	Combined Loss and Expense Ratio
2004	\$234,770,860	\$191,258,675	\$14,999,716	\$18,434,868	95.7%
2003	216,171,162	169,649,875	13,128,703	16,604,674	92.3
2002	195,836,439	149,382,468	12,350,649	17,734,547	91.7
2001	161,345,145	129,305,182	12,212,813	14,724,835	96.8
2000	114,443,347	91,467,240	9,849,914	12,266,108	99.2

As previously noted, on October 1, 2002, United Healthcare Services Inc. purchased 100% of R.W. Houser, Inc., the parent company of Midwest Security Life and its affiliates, Midwest Security Administration and Midwest Security Care. Since the previous examination as of December 31, 2000, assets have increased by 33.4%, liabilities have decreased by 3.4% and

surplus has increased by 117.8%. Net accident and health premiums earned have increased by 105% during the examination period while net accident and health losses incurred have increased by 109%. During this same period, the combined loss and expense ratio has decreased by 3.5% going from 99.2% in 2000 to 95.7% for 2004.

# **Reconciliation of Surplus per Examination**

No adjustments were made to surplus as a result of the examination. The amount of surplus reported by the company as of December 31, 2004, is accepted.

# **VII. SUMMARY OF EXAMINATION RESULTS**

# **Compliance with Prior Examination Report Recommendations**

There were five specific comments and recommendations in the previous examination report. Comments and recommendations contained in the last examination report and actions taken by the company are as follows:

 Holding Company—It is recommended that future annual holding company registration statements filed on behalf of MSLIC properly identify and report on the ultimate controlling party.

Action—Compliance

2. <u>Invested Assets</u>—It is recommended that the company update its custodial agreement so that it contains the proper indemnification language as required by the NAIC in the Financial Condition Examiners' Handbook.

Action—Compliance

3. Other Invested Assets—It is again recommended that the company obtain audited financial statements for investments in partnerships or nonadmit the balances in accordance with SSAP 46.

Action—Compliance

4. <u>Drafts Outstanding</u>—It is recommended that the company properly include only drafts in the drafts outstanding line in accordance with NAIC Annual Statement Instructions Life, Accident and Health.

Action—Compliance

5. <u>Liability for Amounts Held Under Uninsured Accident & Health Plans</u>—It is recommended that the company discontinue the practice of offsetting the liability of one group of uninsured accounts with the asset relating to a different plan in accordance with SSAP 47.

Action—Compliance

# **Summary of Current Examination Results**

### **Callable Bonds**

In accordance with the NAIC Annual Statement Instructions for Life and Health, bonds that have the call option characteristic are to be designated with a "1" in column five of Schedule D – Part 1. The review of the company's Schedule D - Part 1 revealed that not all of the company's bonds that have the call option were properly reported with a "1" in column five. It is recommended that the company properly report all callable bonds in Schedule D – Part 1 in accordance with NAIC Annual Statement Instructions for Life and Health.

# **Holding Company Report**

The company's Insurance Holding Company Annual Registration Statement, Forms B and C, were reviewed. It was revealed that several of MSLIC's key historical dates were reported inaccurately, including the company's redomestication to Wisconsin. It is recommended that the company's Insurance Holding Company Annual Registration Statement, Forms B and C, include accurate information regarding the company's historical dates.

Uncollected Premiums \$699,406

The review of the uncollected premiums and agents' balances in course of collection revealed that the company nonadmitted an amount of \$130,000. Further review discovered that the nonadmitted portion was an estimation that has been carried forward for several years and that no documentation was available to support the amount. The balance reported by the company for this account was found to be materially correct, but the company still needs to perform an extensive review of this account balance every year to determine that the balance is accurately reported. It is recommended that the company properly report the nonadmitted portion of the uncollected premiums and agents' balances in course of collection in accordance with the NAIC Annual Statement Instructions for Life and Health.

A review of the company's premiums discovered that 93% of the company's premiums are due on the first day of every month, while 7% of the company's premiums are due on the fifteenth day of every month. It was revealed that for those policies that are due on the fifteenth day of every month, the company was not properly reporting the amount of uncollected

premiums and agents' balances in course of collection (uncollected premiums) at year-end. For example, if premium was not received before year-end for a policy with an effective date of December 15, the company was reporting a half month of uncollected premium and no unearned premium. The company should be reporting a full month of uncollected premium at year-end and a half month of unearned premium. The balance reported by the company for uncollected premiums was found to be materially correct. It is recommended that the company properly report their uncollected premiums and agents' balances in course of collection in accordance with NAIC Annual Statement Instruction for Life and Health.

Advance Premium \$0

The review of the company's annual statement revealed that the company was reporting zero for premiums received in advance. It was discovered that the company was including advance premiums in the unearned premium balance. Advance premiums occur when payments are received prior to the effective date of the policy. It is recommended that the company properly report advance premiums on its annual statement in accordance with SSAP No. 54, paragraph 6.

Unearned Premiums \$8,465,133

As mentioned above, the company was not properly reporting the amount of unearned premium. The balance reported by the company for unearned premium was found to be materially correct. It is recommended that the company properly report unearned premium in accordance with SSAP No. 54.

# **VIII. CONCLUSION**

The examination resulted in six recommendations. No adjustments to surplus or reclassifications of account balances were made. The company was in compliance with all of the recommendations made on the previous examination.

On October 1, 2002, United Healthcare Services, Inc., purchased 100% of R.W. Houser, Inc., the parent company of Midwest Security Life and its affiliates, Midwest Security Administration and Midwest Security Care.

Since the previous examination as of December 31, 2000, assets have increased by 33.4%, liabilities have decreased by 3.4% and surplus has increased by 117.8%. Net accident and health premiums earned have increased by 105% during the examination period while net accident and health losses incurred have increased by 109%. During this same period, the combined loss and expense ratio has decreased by 3.5% going from 99.2% in 2000 to 95.7% for 2004.

# IX. SUMMARY OF COMMENTS AND RECOMMENDATIONS

- Page 21 <u>Callable Bonds</u>—It is recommended that the company properly report all callable bonds in Schedule D Part 1 in accordance with NAIC Annual Statement Instructions for Life and Health.
- Page 21 Holding Company Report—It is recommended that the company's Insurance
  Holding Company Annual Registration Statement, Forms B and C, include
  accurate information regarding the company's historical dates.
- 3. Page 21 <u>Uncollected Premiums</u>—It is recommended that the company properly report the nonadmitted portion of the uncollected premiums and agents' balances in course of collection in accordance with the NAIC Annual Statement Instructions for Life and Health.
- 4. Page 22 <u>Uncollected Premiums</u>—It is recommended that the company properly report their uncollected premiums and agents' balances in course of collection in accordance with NAIC Annual Statement Instruction for Life and Health.
- 5. Page 22 <u>Advance Premiums</u>—It is recommended that the company properly report advance premiums on its annual statement in accordance with SSAP No. 54, paragraph 6.
- 6. Page 22 <u>Unearned Premiums</u>—It is recommended that the company properly report unearned premium in accordance with SSAP No. 54.

# X. ACKNOWLEDGMENT

The courtesy and cooperation extended during the course of the examination by the officers and employees of the company are acknowledged.

In addition to the undersigned, the following representatives of the Office of the Commissioner of Insurance, State of Wisconsin, participated in the examination:

Name	Title
Tom Janke Kerri Miller Angie Graff	Insurance Financial Examiner Insurance Financial Examiner Insurance Financial Examiner
	Respectfully submitted,
	Rick Anderson Examiner-in-Charge

# XI. APPENDIX – SUBSEQUENT EVENTS

On January 7, 2005, the Board of Directors declared, and MSLIC paid, a dividend of \$28,500,000 to the company's parent company, United Healthcare, Inc. The Office of the Commissioner of Insurance did not disapprove the dividend.